

Khumo Motsisi

Sales Representative

Looking for a role that provides opportunities for learning and development while contributing to the growth of the organisation..

Gender: Female
Nationality: South African
Date of birth: 20.11.1989
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Kagiso 1754

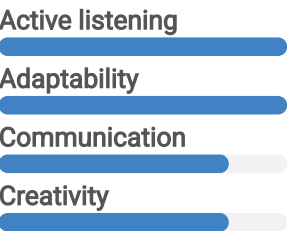
Education

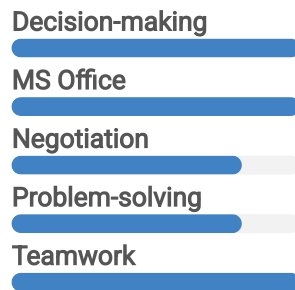
Ahmed Timol Secondary Matric <ul style="list-style-type: none">Afrikaans English Maths Physical Science Biology Accounting	Jan 2003 – Dec 2007
Milpark Business School NQF5 Banking Advisory Services <ul style="list-style-type: none">Personal advisory services Economic Fundamentals in the investment environment Fundamental principles of basic accounting Financial legislative requirement Financial banking and insurance concepts Fit and proper case study Deposit and business principles	Feb 2010 – Jan 2011
Moonstone RE 5 <ul style="list-style-type: none">Regulatory exam for representatives	Jun 2012 – Jun 2012

Experience

ABSA Sales Consultant <ul style="list-style-type: none">Opening savings and investment accounts. Giving accurate advice. Preventing frauds and losses and resolving customer queries at first point of contact. Scoring and paying out of personal loans. Verifying that documents received from clients are correct.	Feb 2011 – Jul 2017
Avatar Global Consult Financial Advisor <ul style="list-style-type: none">Call new and existing clients to set up appointments. Meet up with clients and conduct a needs analysis to check the client's need or create a need for the client. Generate quotes based on the information supplied by the client and offer a suitable product. Meet with the client for feedback and advise on how to manage their finances and plan for the future. Get referrals and source clients.	Sept 2017 – Apr 2018
Nedbank Sales Consultant <ul style="list-style-type: none">Meet sales targets. Obtain new clients and business through networking and referrals. Ensure that I deliver excellent customer service to new and existing clients. Opening of new products, including accounts, loans and investments etc. Organising outside activities and doing cold calling to gain new business. Ensuring that paperwork meets FAIS standards and completing a record of advice for every client.	Jun 2018 – Nov 2022

Skills





Languages

English
Afrikaans
Setswana
isiZulu

References

Martie Morstert

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Signature