



Khumo Motsisi

Sales Representative

Looking for a role that provides opportunities for learning and development while contributing to the growth of the organisation..

Gender: Female

Nationality: South African

Date of birth: 20.11.1989

Phone: 0728058948

Email: lesediona89@gmail.com

Address: 5226 Mabalane Street

Kagiso 1754

Education

Ahmed Timol Secondary Matric

Jan 2003 – Dec 2007

Milpark Business School NQF5 Banking Advisory Services

Feb 2010 – Jan 2011

- Personal advisory services Economic Fundamentals in the investment environment
- Fundamental principles of basic accounting Financial legislative requirement Financial banking and insurance concepts Fit and proper case study Deposit and business principles

Moonstone RE 5

Jun 2012 – Jun 2012

- Regulatory exam for representatives

Experience

ABSA Sales Consultant

Feb 2011 – Jul 2017

- Opening savings and investment accounts. Giving accurate advice. Preventing frauds and losses and resolving customer queries at first point of contact. Scoring and paying out of personal loans. Verifying that documents received from clients are correct.

Avatar Global Consult Financial Advisor

Sept 2017 – Apr 2018

- Call new and existing clients to set up appointments. Meet up with clients and conduct a needs analysis to check the client's need or create a need for the client. Generate quotes based on the information supplied by the client and offer a suitable product.
- Meet with the client for feedback and advise on how to manage their finances and plan for the future. Get referrals and source clients.

Nedbank Sales Consultant

Jun 2018 – Nov 2022

- Meet sales targets. Obtain new clients and business through networking and referrals.
- Ensure that I deliver excellent customer service to new and existing clients. Opening of new products, including accounts, loans and investments etc. Organising outside activities and doing cold calling to gain new business. Ensuring that paperwork meets FAIS standards and completing a record of advice for every client.

Skills

Active listening

Adaptability

Communication

Creativity



Languages

English
Afrikaans
Setswana
isiZulu

References

Martie Morstert

- Branch Manager
- ABSA
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Marie Molelemane

- Team Leader
- Nedbank
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Signature



A handwritten signature in black ink, appearing to read 'M. SISI'.