NISCHAL SRIMANTH

PILOT(ON CPL)-BRAND AMBASSADOR-WINDCHECK-USA, JR; RECRUITER & CAREER COUNSELLOR (BDM), MARKETING SPECIALIST, HR CONSULTANT, ACADEMIC ADVISOR-(SALES)- EMAIL AUTOMATION ASSOCIATE, AVIATION CONSULTANT,

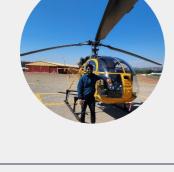


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EDUCATION

School of Mines / KGF / 2012 • As a mechanical engineer, my area of

HIGH SCHOOL DIPLOMA

- expertise is in engine design, analysis, and performance optimization for longevity and efficiency. • I am skilled in identifying complex
- engine systems and implementing creative solutions to enhance performance. • I specialize in crafting reliable and
- powerful engine designs due to my passion for precision engineering.

TECHNOLOGY IIM-TE / Bengaluru / 2015

BACHELOR OF

As a mechanical engineer, I have a wealth of diploma and engine

knowledge, with my area of expertise being understanding engine systems and improving their effectiveness. Maintenance, troubleshooting, and optimizing engine operations for reliability and longevity are among my

areas of expertise. I excel in providing useful technical solutions and am committed to accuracy and creativity

Creativity

SKILLS

Adaptability

Brand Promotion

Event Planning

Public Speaking

Content Creation

Aviation Consultant

Job Portal Management (Naukri,

LinkedIn, Indeed, etc.)

Human Resources and Career Counseling

Communication and Interpersonal

Sales and Business Development

Problem-Solving and Crisis

Management

Skills

Cross-Cultural Competence (Multilingual Skills)

Campus Hiring & Lateral Recruitment

B2B/B2C Sales Strategy

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th-063223279

LINK

LANGUAGES

English

Telugu

Hindi

Tulu

Urdu

COURSES

CERTIFIED CHATGPT **SPECIALIST IIM Calculus**

Dec 2023

INTELLIGENCE WITH **PYTHON IIM Calculus**

IIM Calculus

Jan 2024

Alison Mar 2025

Diving

ABOUT ME

and dynamic professional with over 8+ years of cross-functional experience spanning aviation, IT recruitment, sales, marketing, and career counseling. My journey includes 4+ years in the aviation industry and 6+ years in business development, client relations, and academic advising, blending technical expertise with a people-first approach and commercial acumen. Currently growing my capabilities in aircraft sales and proudly serving as a Brand Ambassador for WindCheck - USA, I represent aviation innovation and client-focused excellence on a global scale. Alongside this, I've built a solid foundation in IT and non-IT recruitment, helping place candidates in the right roles with a high success rate, thanks to my deep understanding of industry needs and talent alignment. I've also served as an Academic and Career Counselor, guiding students and professionals through critical career decisions, providing insights into aviation, engineering, and tech career paths, and assisting with resume building, interview prep, and skill gap analysis. Recognized for strong organizational skills and exceptional communication, I have successfully managed complex client relationships, coordinated travel for corporate and high-value clients, and consistently exceeded sales targets through relationship-driven strategies and CRM excellence. Whether it's navigating aviation operations, placing top talent in tech roles, or mentoring the next generation of professionals, I bring a solutionoriented mindset, a passion for lifelong learning, and a commitment to delivering exceptional service and long-term value.

Meet me, Nischal Srimanth a seasoned Mechanical Engineer, licensed Pilot,

Windcheck-USA BRAND AMBASSADOR Dec 2024 - Present

WORK EXPERIENCE

Eagle Air

within the aviation community. Engaged with pilots to demonstrate how the app enhances flight planning with real-time wind data. My role involved increasing brand awareness, gathering user feedback, and helping expand its reach within the aviation industry. PILOT TRAINING (CPL) AND (FREELANCE-AVIATION CONSULTANT)

· I have developed a comprehensive understanding of aviation operations, flight, and aviation consulting. • My job profile includes providing expert guidance on career

As a Brand Ambassador for Windcheck, a specialized

app for pilots, I promoted its features and benefits

May 2024 - Present

paths in aviation, supporting aspiring pilots through personalized consultations, and offering insights into

flight operations and industry standards. • My extensive practical knowledge about flying helps me provide practical training advice and navigate complex regulatory frameworks. • Additionally, being proficient in multiple languages enhances my ability to communicate effectively with diverse clients, ensuring high-quality support in various aviation-related endeavors. • Develop and update training materials and lesson plans. • Provide career guidance and counseling to aspiring pilots. • Assist students with flight planning and navigation techniques JR-RECRUITER, HR, AND CLIENT MANAGER(BDM) • End-to-End Recruitment Expertise: Specialized in

Access6

Technologies

Jun 2020 - Apr 2024

placement success rate, handling sourcing, screening, interviewing, and offer negotiations across

diverse technical and functional roles.

• HR Operations & Talent Management: Skilled in onboarding, employee engagement, performance tracking, and implementing HR best practices that enhance workforce productivity and retention.

• Client & Candidate Relationship Management:

Strong ability to build long-term partnerships with clients and candidates by delivering tailored hiring

IT and non-IT recruitment with a 90%+ candidate

solutions and ensuring exceptional communication throughout the recruitment cycle. • Sales & Business Development: Proven track record of generating leads, converting them into clients, and

driving revenue growth through solution-oriented,

- consultative selling. • Market & Industry Research: Proficient in analyzing industry trends, talent availability, and competitor hiring strategies to refine recruitment approaches and inform business strategy.
- stakeholders to align hiring decisions with business objectives. HR Data Analysis & Reporting: Adept at using data-driven insights to track hiring metrics, improve

planning.

the hiring process.

ADVISOR

employees.

organizational goals

sourcing efficiency, and support strategic workforce

• Team Coordination & Leadership: Experience in

training and mentoring junior recruiters,

HR CONSULTANT & SR:ACADEMIC

• Negotiation & Influence: Effective in salary negotiations, closing offers, and influencing key

- coordinating with cross-functional teams, and fostering collaborative, high-performing environments. • ATS & Recruitment Tools: Familiar with modern Applicant Tracking Systems (ATS), LinkedIn Recruiter, job boards, and CRM tools to streamline
- Increased employee retention by 20% through strategic · Streamlined recruitment process, reducing time-tohire by 30%. · Promoted a positive workplace culture, enhancing productivity.

• Implemented training programs, upskilled 500+

· Improved conflict resolution, reducing disputes by

· Optimized onboarding, increasing new employee

- satisfaction by 50%. · Formulated HR policies, effectively aligning with
- PRODUCTION AND MARKETING **ASSOCIATE**

·Worked as a Production and Marketing Associate at

Smart Handling Systems, specializing in pneumatic and scissor lifts. My role involved managing production, ensuring quality, and leading marketing campaigns.

expand market reach. · Managed production processes for pneumatic and scissor lifts, ensuring quality standards. · Led marketing campaigns to promote products and expand market reach.

Collaborated with teams to enhance efficiency and

· Collaborated with cross-functional teams to improve efficiency and optimize operations.

PRIVATE PILOT TRAINING

- Jakkur, Bangalore has been a dream come true. Every day, I'm diving deeper into the world of aviation and learning how aircraft truly work. From classroom
- lessons to hands-on experience, the journey feels incredibly rewarding. It's amazing to see my childhood passion for flying take shape in real life. This is just the beginning, and I'm excited for what lies ahead in the skies

· Starting my commercial pilot training at GFTS,

EIZI Technologies

Jun 2018 - Jul 2020

Smart Handling

Feb 2017 - Apr 2018

Systems

GFTS

May 2016

Kannada

Tamil

Marathi

French

CERTIFIED IN EMOTIONAL

Jan 2024 TALENT AGILITY

CREW MANAGEMENT IN

MULTI-PILOT AIRCRAFT

PUBLIC BENEFIT FLYING-BALANCING SAFETY AND COMPASSION **AOPA Air Safety** Mar 2025 HOBBIES

> • Flying Traveling Volunteer Programs National (Rock Climber) Mountaineering Parasailing Scuba